

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - June Sales*</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$414,947	\$349,856	18.6%	\$361,058	14.9%
1.00% Hotel/Motel	\$138,316	\$116,692	18.5%	\$120,353	14.9%
2.50% Hotel/Motel	\$308,753	\$271,426	13.8%	\$271,954	13.5%
2.25% Food/Beverage	<u>\$570,962</u>	<u>\$527,050</u>	8.3%	<u>\$527,944</u>	8.1%
Total	\$1,432,977	\$1,265,024	13.3%	\$1,281,309	11.8%

	<u>Year-to-Date</u>				
	2022 <u>Actual</u>	2022 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2021 <u>Actual</u>	Prior Year <u>Variance</u>
	\$1,387,623	\$1,153,973	20.2%	\$1,116,184	24.3%
	\$462,541	\$386,404	19.7%	\$372,061	24.3%
	\$1,011,643	\$898,296	12.6%	\$813,004	24.4%
	<u>\$2,835,417</u>	<u>\$2,745,715</u>	3.3%	<u>\$2,512,105</u>	12.9%
	\$5,697,224	\$5,184,388	9.9%	\$4,813,354	18.4%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up moderately.