

**City of Duluth
Treasury Division
Tourism Taxes
2022**

	<u>Current Month - December Sales*</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$244,422	\$193,977	26.0%	\$240,301	1.7%
1.00% Hotel/Motel	\$81,474	\$57,141	42.6%	\$80,100	1.7%
2.50% Hotel/Motel	\$179,645	\$147,088	22.1%	\$181,299	-0.9%
2.25% Food/Beverage	\$534,927	\$537,039	-0.4%	\$496,545	7.7%
Total	\$1,040,468	\$935,245	11.3%	\$998,245	4.2%

	<u>Year-to-Date</u>				
	<u>2022 Actual</u>	<u>2022 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2021 Actual</u>	<u>Prior Year Variance</u>
	\$3,615,468	\$2,908,200	24.3%	\$3,205,776	12.8%
	\$1,205,156	\$963,600	25.1%	\$1,068,592	12.8%
	\$2,681,457	\$2,252,500	19.0%	\$2,403,154	11.6%
	\$6,284,269	\$5,875,700	7.0%	\$5,769,072	8.9%
Total	\$13,786,351	\$12,000,000	14.9%	\$12,446,593	10.8%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up slightly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was down slightly, and the year-to-date comparison was up significantly.