

**City of Duluth
Treasury Division
Tourism Taxes
2023**

	<u>Current Month - May Sales*</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$268,799	\$212,094	26.7%	\$254,610	5.6%
1.00% Hotel/Motel	\$89,600	\$70,698	26.7%	\$84,870	5.6%
2.50% Hotel/Motel	\$198,394	\$168,160	18.0%	\$189,530	4.7%
2.25% Food/Beverage	<u>\$529,170</u>	<u>\$486,447</u>	8.8%	<u>\$498,372</u>	6.2%
Total	\$1,085,963	\$937,399	15.8%	\$1,027,382	5.7%

	<u>Year-to-Date</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
	\$1,075,495	\$810,254	32.7%	\$972,676	10.6%
	\$358,498	\$270,085	32.7%	\$324,225	10.6%
	\$779,516	\$623,635	25.0%	\$702,891	10.9%
	<u>\$2,477,180</u>	<u>\$2,210,273</u>	12.1%	<u>\$2,264,455</u>	9.4%
Total	\$4,690,690	\$3,914,247	19.8%	\$4,264,248	10.0%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.