

**City of Duluth
Treasury Division
Tourism Taxes
2023**

	<u>Current Month - July Sales*</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
3.00% Hotel/Motel	\$523,636	\$394,393	32.8%	\$473,452	10.6%
1.00% Hotel/Motel	\$174,545	\$131,464	32.8%	\$157,817	10.6%
2.50% Hotel/Motel	\$392,364	\$329,470	19.1%	\$371,340	5.7%
2.25% Food/Beverage	<u>\$666,051</u>	<u>\$607,564</u>	9.6%	<u>\$622,458</u>	7.0%
Total	\$1,756,596	\$1,462,891	20.1%	\$1,625,067	8.1%

	<u>Year-to-Date</u>				
	2023 <u>Actual</u>	2023 <u>Budget</u>	Actual/ Budget <u>Variance</u>	2022 <u>Actual</u>	Prior Year <u>Variance</u>
	\$2,046,785	\$1,550,305	32.0%	\$1,861,075	10.0%
	\$682,262	\$516,768	32.0%	\$620,358	10.0%
	\$1,505,333	\$1,227,045	22.7%	\$1,382,983	8.8%
	<u>\$3,753,608</u>	<u>\$3,375,137</u>	11.2%	<u>\$3,457,875</u>	8.6%
Total	\$7,987,988	\$6,669,255	19.8%	\$7,322,291	9.1%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up significantly. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.