

PURCHASING AND LICENSING COMMITTEE

09-0241R

RESOLUTION AUTHORIZING CITY OFFICIALS TO CONTRACT WITH EVOLVING SOLUTIONS, INC., FOR THE PURCHASE AND INSTALLATION OF A STORAGE AREA NETWORK, VMWARE AND BACKUP SOLUTION AT AN AMOUNT NOT TO EXCEED OF \$167,579.85.

CITY PROPOSAL:

RESOLVED, that city officials are hereby authorized to contract with Evolving Solutions, Inc., said agreement to be substantially in the form of Public Document No. _____ on file in the office of the city clerk, for the purchase, delivery and installation of a storage area network, VMware and backup solution for the management information systems division (MIS), based on the request for proposal (RFP) specifications and the vendor's revised quote of \$167,579.85, payable as follows:

\$165,528.19	Capital Equipment Fund 250	Agency 015	Organization 2005	Object 5580	Project No. CE250-E503
\$2,051.66	Capital Equipment Fund 250	Agency 015	Organization 2006	Object 5580	Project No. CE250-E601

Approved:

Approved for presentation to council:

Department, Director
Purchasing Agent ____

Chief Administrative Officer

Approved as to form:

Approved:

Attorney

Auditor

MIS/PRCH KC:DS:cp:le 4/8/2009

STATEMENT OF PURPOSE: The purpose of this resolution is to authorize the purchase of a data storage and backup solution from Evolving Solutions, Inc., in the amount of \$167,579.85 from the capital equipment fund to meet the city's growing data storage needs. This system will also allow greater ease in future expansion of system as data needs continue to grow.

The city posted a RFP on the website August 27, 2008, and mailed RFPs to interested vendors. The purchasing division received nine proposals by the September 16, 2008, closing date. An internal committee from the management information systems division reviewed proposals.

Team members evaluated each vendor on a set of fixed criteria, including:

- a. Location of staff
- b. Percentage of technical staff
- c. Similar project history
- d. Similar organization history
- e. Relevant experience with our current infrastructure
- f. References provided and evaluated
- g. Interview performance

In addition, team members evaluated all proposed hardware solutions presented on a set of criteria, including:

- a. Power backup and contingency
- b. Dual controllers for redundancy
- c. Ability to replace failed parts while running
- d. RAID levels and methods supported
- e. Expansion capabilities
- f. Performance
- g. Connection types
- h. Snapshot ability
- i. Data de-duplication ability
- j. Backup options
- k. Ease of management
- l. Training options
- m. Support options
- n. Space, power, and heat consideration
- o. Total cost

RFP - Storage Area Network RFPs Opened September 16, 2008 Requisition No. 09-0285		
Proposer	City/State	Original Proposal \$
Collier Computing Co	Roseville, MN	\$257,251.73
Emergent Networks	Burnsville, MN	\$232,100.00
Evolving Solutions	Hamel, MN	\$202,566.00
Ronsberg Technology Partners	Lake Elmo, MN	\$218,555.00
Sigma Solutions, Inc.	St. Louis Park, MN	\$263,795.68
St. Croix Solutions	Eden Prairie, MN	\$309,973.00
Synatrix	Sauk Rapids, MN	\$ 96,532.60
Works Computing	Bloomington, MN	\$234,836.00
Xiotech	Eden Prairie, MN	\$318,107.00