

PUBLIC SAFETY COMMITTEE

10-0496R

RESOLUTION AUTHORIZING A CONTRACT WITH AVRIO RMS GROUP, LLC, FOR THE PURCHASE AND INSTALLATION OF A PORT SECURITY CAMERA SYSTEM WITH WIRELESS COMMUNICATION FOR THE CITY OF DULUTH FOR A TOTAL AMOUNT OF \$478,399.

CITY PROPOSAL:

RESOLVED, that the proper city officials are hereby authorized to contract with Avrio RMS Group, LLC, for the purchase and installation of a port security camera system with wireless communication for the city of Duluth, Minnesota, in accordance with city-approved plans and specifications and the firm's proposal of \$478,399, payable as follows:

(a) \$358,799.25, Special Projects Fund 210, Department/Agency 030, Division 3163, Cost Center 5580;

(b) \$119,599.75, Capital Equipment Fund 250, Department/Agency 015, Division 2010, Cost Center 5580, Project No. CE250-E1002.

Approved:

Approved for presentation to council:

Department Director
Purchasing Agent_____

Chief Administrative Officer

Approved as to form:

Approved:

Attorney

Auditor

FIRE/PRCH DS:le 9/17/2010

STATEMENT OF PURPOSE: This resolution awards a contract to Avrio RMS Group, LLC, for the purchase and installation of a port security camera system with wireless communication for a total amount of \$478,399, payable from the special projects fund (port security grant).

The city's desire is to have a turn-key outdoor video surveillance systems to enhance security at and around the port of Duluth. The primary objectives of this port security initiative are (a) the installation of video cameras in the port area to provide situational awareness of maritime activities, and (b) the ability to record video for intelligence and analysis.

The purchase is based on a grant from the department of homeland security.

The purchasing division posted the original request for bids on the city's website on August 9, 2010. The city received five complete proposals by the closing date of August 30, 2010.

Elert & Associates Networking, Inc., the city's consultant on this project, evaluated all proposals. Elert weighed the responses based on references, qualifications, similar past projects as well as technical merit and cost. Actual points were assessed in three categories - cost, technical merit and references/similar projects.

Elert recommended Avrio RMS Group, LLC, for very good references (high level of satisfaction of referenced projects) and having completed several projects of similar or larger size. City experts reviewed all proposals and the consultant's recommendation and agreed that Avrio RMS Group, LLC, would make the best choice.

Request for Proposals Port Security Camera with Wireless Communication RFP No. 10-24DS/File No. 10-0474; Requisition 10-0474 Closing Date: August 30, 2010		
Proposer	City, State	Points received
Avrio RMS Group, LLC	Easton, Maryland	97.8
SimplexGrinnell LP	Plymouth, Minnesota	90.3
Parallel Technologies, Inc.	St. Louis Park, Minnesota	90.0
Pro-Tech Design	Plymouth, Minnesota	89.4
Low Voltage Contractors	Minneapolis, Minnesota	82.6