

PUBLIC WORKS AND UTILITIES COMMITTEE

10-0546R

RESOLUTION AUTHORIZING A CONTRACT WITH MORTON INTERNATIONAL, INC., MORTON SALT DIVISION, FOR THE PURCHASE AND DELIVERY OF ROAD SALT FOR THE 2010 - 2011 SEASON (OCTOBER - APRIL) AT A TOTAL AMOUNT OF \$772,808.85.

CITY PROPOSAL:

RESOLVED, that city officials are hereby authorized to contract with Morton International, Inc., Morton Salt Division, for the purchase and delivery of an estimated 13,200 tons of road salt for the 2010-2011 season (October - April) in accordance with State of Minnesota Contract No. 443277, Release S-803(5), specifications and pricing at 54.78 per ton in the amount of \$723,096 plus sales tax of \$49,712.85 for a total combined amount of \$772,808.85, terms net 30, FOB destination, payable as follows from General Fund 110, Department/Agency 121, Organization 1217-2140, Object 5223:

(a) \$309,123.54 5,280 tons for budget year 2010 (October - December 2010); and

(b) \$463,685.31 7,920 tons for budget year 2011 (January - April 2011).

Approved:

Approved for presentation to council:

Department Director
Purchasing Agent ____
Manager, Maintenance Operations ____

Chief Administrative Officer

Approved as to form:

Approved:

Attorney

Auditor

STATEMENT OF PURPOSE: This resolution authorizes a contract with Morton International, Inc., Morton Salt Division, for the purchase of the annual road salt requirements for the 2010 - 2011 season (October - April) for a total of \$772,808.85, payable from the general fund. The purchase of 13,200 tons is based on state of Minnesota Contract No. 443277, Release S-803(5).

In comparing 2010-2011 with prior years:

(a) The tonnage is 13,200 for 2010-2011. It was 15,000 for 2009-2010 and 2008-2009. This purchase will cover the whole winter season;

(b) The price per ton for 2010-2011 is \$54.78. For 2009-2010 it was \$53.71, and for 2008-2009 it was \$52.39;

(c) The city has participated in the cooperative purchasing venture with St. Louis County for the past two years.

Salt is used during the winter season to de-ice roads for the prevention of accidents. Morton International, Inc., Morton Salt Division, is located in Chicago, Illinois.

Requisition 10-0499