

PURCHASING & LICENSING COMMITTEE

13-0012R

RESOLUTION AWARDING A CONTRACT TO COMO LUBE & SUPPLIES, INC., FOR THE PURCHASE OF OIL, LUBRICANTS, AND SUPPLIES AS NEEDED IN YEAR 2013 FOR AN ESTIMATED TOTAL OF \$60,000.

CITY PROPOSAL:

RESOLVED, that the proper city officials are authorized to contract with Como Lube & Supplies, Inc., for the purchase of oil, lubricants, and supplies as needed in year 2013 by the fleet services division for an estimated amount of \$60,000, based on past usage, the vendor's price list, and a favorable comparison with Minnesota State Contract Release L-245(5) pricing as shown in documents on file in the office of the city clerk as Public Document No. _____, and payable from the Fleet Services Fund 660, Dept./Agency 015 (Administrative Services), Object 5221 (Equipment Repair Supplies).

Approved:



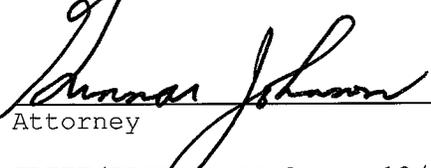
Department Director
Purchasing Agent 

Approved for presentation to council:



Chief Administrative Officer

Approved as to form:



Attorney

Approved:



Auditor

FLEET/PRCH DS:le 12/31/2012

STATEMENT OF PURPOSE: This resolution authorizes a contract with Como Lube & Supplies, Inc., for the purchase of oil, lubricants, and supplies in year 2013 for an estimated \$60,000. The purchase is based on a comparison of the vendor's price list with Minnesota State Contract Release L-245(5) pricing, which shows that the vendor's pricing is generally better than state contract pricing.

The city requested bids in year 2007, and awarded a three-year contract to Como Lube, after passage of council resolution 07-0022R. The purchasing division requested bids again in November of 2009 and awarded an annual contract to Como for year 2010. Since then, the purchasing division has recommended awards to Como Lube by comparing vendor and state contract price lists.

Como Lube & Supplies, Inc., is located in Duluth, Minnesota.

Requisition 13-0038

		BULK LUBRICATION PRODUCTS			
Products Used	Current Product Used	COMO Current Price	MIN St Contract L-245(5) State Contract	Mobil Product	
ATF Dexron III	Dexron III / Formula Shell ATF	\$2.18	\$2.24	ATF DM	
ATF Dexron VI	Dexron VI Trophy Synthetic ATF	\$3.58	\$3.87	DEXRON VI ATF	
Low Temp Hydraulic Oil	DONAX TD Low-Vis	\$2.68	\$3.38	FLUID LT	
5W/20 Full Synthetic Motor Oil	5W/20 Mobil 1 Fully Synthetic Motor Oil	\$6.89	\$5.78	MOBIL 1	
5W/30 Motor Oil	5W/30 Formula Shell Motor Oil	\$1.94	\$2.13	MOBIL CLEAN	
5W/30 Full Synthetic Motor Oil	5W/30 Formula Shell Fully Synthetic Motor Oil	\$4.68	\$5.78	MOBIL 1	
5W/40 Synthetic Motor Oil	5W/40 Shell Synthetic Rotella-T Heavy Duty Motor O	\$5.83	\$6.95	DELVAC 1 ESP	
15W/40 Motor Oil	15W/40 Shell Rotella-T Motor Oil	\$2.98	\$2.39	FLEET 15W/40	

Dennis Sears

From: Arlen Bordenkircher
Sent: Friday, December 28, 2012 1:00 PM
To: Dennis Sears
Cc: Arlen Bordenkircher
Subject: RE: Lubricants
Attachments: 2013 Lubrication comparison to State Contract.xls

Dennis,

I have attached a comparison of the popular bulk fluids we use at Fleet. Looks like COMO has as good if not better pricing than the equal Mobil products on the state contract. I broke it all down as price per quart at the bulk rate. Also looks like state contract does not pump the product into our tanks – just drops off the drums. Delivery charges may also apply. Then we would have to pay a core charge on the drums. Take a look at the contract and tell me what you think – I think we are doing well with product pricing and delivery by sticking with our local distributor.

Arley

From: Dennis Sears
Sent: Friday, December 28, 2012 10:13 AM
To: Arlen Bordenkircher
Subject: Lubricants

Here's the State contract number. Do you want to compare pricing since you know best? Let me know.

MN St Contract L-245(5)