

PUBLIC WORKS & UTILITIES COMMITTEE

13-0177R

RESOLUTION AUTHORIZING A CONTRACT WITH ON2 SOLUTIONS FOR THE PURCHASE AND DELIVERY OF LED ROADWAY LUMINAIRES IN THE AMOUNT OF \$71,178.75.

CITY PROPOSAL:

RESOLVED, that city officials are hereby authorized to contract with ON2 Solutions for the purchase and delivery of 120 AEL (American Electric Lighting) ATB2 LED (light emitting diode) roadway luminaires in accordance with city-approved specifications and the vendor's quote of \$555.00 per unit, for a total amount of \$66,600.00 plus \$4,578.75 sales tax, for a combined total of \$71,178.75, terms net 30, FOB destination, payable from Street Lighting Utility Fund 550, Dept./Agency 120 (Public Administration), Obj. 5580 (Capital Equipment).

Approved:



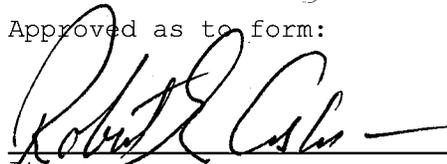
Department Director
Purchasing Agent 

Approved for presentation to council:



Chief Administrative Officer

Approved as to form:



Attorney

Approved:



Auditor

TRAF-OPS/PRCH DS:1e 04/15/2013

STATEMENT OF PURPOSE: This resolution authorizes a contract with ON2 Solutions for the purchase and delivery of LED roadway luminaries in the amount of \$71,178.75, payable from the street lighting utility fund.

The purchasing division posted the original request for bids March 8, 2013, on the city's website, and received seven responses by the closing date. The purchasing agent and internal city expert determined that the low bid did not meet the requirement as equal to city specifications; and (b) there were three brand-named light fixtures which could be bid instead of two. Consequently, the purchasing agent rejected all bids and asked bidders to provide new submissions in accordance with revised specifications. This time, ON2 Solutions provided the lowest complete bid.

BID TABULATION 13-0232 LED ROADWAY LUMINAIRES - REBID REBID OPENING APRIL 8, 2013			
VENDOR	BRAND	BID \$	Compliant
ON2 Solutions St. Paul, MN	AEL	\$66,600	Yes
Service Electric Superior, WI	Not stated as required	\$66,600	No, included install costs as add-on
Carlo Lachmansingh Sales, Inc. Minneapolis, MN	Cooper	\$67,200	Yes
Wesco Distribution Duluth, MN	Phillips	\$67,998	Yes
Wesco Distribution Duluth, Minnesota	Cooper	\$67,998	Yes
Graybar Electric Duluth, Minnesota	AEL	\$70,560	Yes
Viking Electric Supply Duluth, Minnesota	Not stated as required	\$73,344	No

Requisition No. 13-0232