

PUBLIC WORKS & UTILITIES COMMITTEE

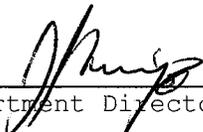
13-0376R

RESOLUTION AUTHORIZING A CONTRACT WITH THERMACOR PROCESS INC., FOR THE PURCHASE AND DELIVERY OF 500 FEET OF 6-INCH PIPE FOR THE DULUTH STEAM PLANT IN THE AMOUNT OF \$50,456.29.

CITY PROPOSAL:

RESOLVED, that city officials are hereby authorized to contract with Thermacor Process Inc., for the purchase and delivery of 500 feet of 6-inch pipe for the Duluth steam plant in accordance with city-approved specifications and conforming bid from Thermacor's representative Fluid Technology Corporation in the amount of \$50,456.29, terms net 30, FOB job-site, and payable from the Steam Fund 540, Dept./Agency 920 (Steam Department), Org. 1499 (Steam Non-Operating), Obj. 5530 (Improvements Other than Buildings).

Approved:



Department Director
Purchasing Agent  _____

Approved for presentation to council:



Chief Administrative Officer

Approved as to form:



Attorney

Approved:



Auditor

STATEMENT OF PURPOSE: This resolution authorizes a contract with Thermacor Process, Inc., for the purchase and delivery of 500 feet of 6-in steam pipe for a total of \$50,456.29.

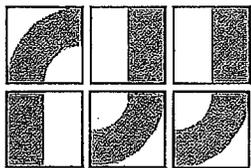
This pipe will be used for Steam projects in summer of 2013.

The purchasing division posted a request for bids on the Duluth city website on June 10, 2013, and received three responses. The city's consultant engineer, Foster Jacobs & Johnson, Inc., reviewed the bids, determined that the low bid from Ace Supply, Inc., was incomplete, and recommended the bid from Thermacor's representative Fluid Technology Corporation, as justified in a memorandum dated June 26, 2013, and submitted with this resolution.

13-0389 6-Inch Steam Pipe Bid Tabulation Bid Opening June 25, 2013			
Vendor	Representing	Bid \$	
Ace Supply Co., Inc. Minneapolis, MN	Rovanco Piping Systems Joliet, IL	\$50,000.00	*
Fluid Technology Corp. Des Moines, IA	Thermacor Process Inc. Fort Worth, TX	\$50,456.29	
RE Carlson Maple Grove, MN	Perma-Pipe	\$55,150.00	

*Low bid incomplete

Requisition 13-0389



FOSTER JACOBS & JOHNSON, INC.

P R O F E S S I O N A L E N G I N E E R S

345 Canal Park Drive • Suite 200 • Duluth, MN 55802 • Tel: 218-722-3060 • Fax: 218-722-1931

E-mail: mail@fjj.com

June 26, 2013

MEMORANDUM

**TO: DENNIS SEARS – PURCHASING AGENT
CITY OF DULUTH**

**RE: BID #13-0389
6" STEAM PIPE**

We have reviewed the three (3) bids received yesterday.

The bid from Ace Supply includes a Rovanco quotation #47372, with too many qualifications related to potential cost increases between time of bid and date of release for manufacturer, and also notes that carrier pipe fittings, end seals, and anchors are not included. The unit-cost \$100/ft. bid of \$50,000 appears incomplete. This in addition to past problems with Rovanco product would lead us to recommend not accepting the bid from Ace Supply.

The bid from Fluid Technology Corp. includes quote #25472-06 LP from Thermacor dated June 20, 2013 for \$50,456.29, which includes carrier pipe, anchors and gland seals, and appears to comply with the requirements of the Request for Bid.

The bid from RE Carlson/PermaPipe is for \$55,150.00, and also appears to comply with the requirements of the Request for Bid.

We would recommend accepting the bid from Fluid Technology Corp. in the amount of \$50,456.29.

Please forward this recommendation along with that of Duluth Steam to the City Council for approval and a Purchase Order as soon as possible, in order to meet the terms of the quotation (30 days net).

Please call if you have any questions.

FOSTER, JACOBS & JOHNSON, INC.

Jim Johnson P.E.

Cc: Duluth Steam