



REQUEST FOR BID
Date: 04/26/2011
Bid 11-18DS

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RETURN BY OPENING TIME TO:
Purchasing Division
RM 100 City Hall
411 West 1st Street
Duluth, MN 55802

Lease/Purchasing Finance Rate

Buyer: Dennis Sears
Phone: 218-730-5003
Fax: 218-730-5922

BID OPENING, RM 100 AT 2:00 PM ON Tuesday, May 10, 2011

Note: All bids must be written, signed, and transmitted in a sealed envelope, plainly marked with the bid number, subject matter, and opening date. The City of Duluth reserves the right to split award where there is substantial savings to the city, waive informalities and to reject any and all bids. Bidder should state in proposal if bid is based on acceptance of total order. Sales tax is not to be included in the unit price. Bidder to state freight charges if, proposal is F.O.B. shipping point, freight not allowed. Low bid will not be the only consideration for award of bid. All pages must be signed or initialed by authorized bidder's representative as indicated at the bottom of the page(s) of the request for bid.

OFFICIAL SEALED BID

Designated F.O.B. Point

Tax: Federal Excise Tax Exemption
Account No. 41-74-0056 K

Item No.	Qty	U/OM	Description	Unit Price	Total Price
			Please provide a 5 year lease/ purchase finance rate for the following item descriptions (See Attached)	N/A	N/A

Vendor E-mail Address _____ Freight Charges N/A

Total Fixed Finance _____ %
Rate Bid

Name _____
Addr _____

(To include any additional pages)

Payment Terms _____

By: _____

F.O.B. Point N/A

(print title)

Delivery Date N/A

(signature) (tele#)

Bid Request Number – 11-18DS

Request for Bids

The Spirit Mountain Recreation Area is seeking bids for a municipal rate for a lease/purchase of a zip line, a tubing park and mini golf course at Spirit Mountain.

Term: 5 years
Interest: Fixed rate for five years
Payment: 12 equal monthly payments
Closing: On or before May 20, 2011
Prepayment: Anytime without penalty or premium

Background

Spirit Mountain Recreation Area Authority Board has authorized the lease/purchase of a zip line, a tubing park and a mini golf course at Spirit Mountain Recreation Area for the purpose of enhanced year round recreational opportunities, as recommended in the Spirit Mountain Master Plan.

The Project Components are as follows:

1. Two Person Zip Line

Approximately 1,000 foot zip line to seat two riders at a time.
Includes cost of installation and site work.
\$300,000

2. Tubing Park

Site preparation and associated costs for a six lane tubing park.
Costs include purchase of a 500' rope tow, 150 tubes, fencing, mats, poles and padding. Includes a shelter building for the rope tow, electrical and lighting costs, concrete work and overflow parking area.
\$220,000

3. Contingency, Design, Soft Costs

\$55,000

4. Mini Golf Course

Construction materials, golf equipment and site preparation.
\$25,000

Total Project Budget**\$600,000**

The proposed new attractions will assist Spirit Mountain in fulfilling its mission of becoming a four season recreation and activity center. The zip line is a year round attraction, the tube park will be operational in the winter months and the mini golf will enhance the summer business. An additional overflow parking area will be installed near the new tubing park and is included in the cost of the tubing. Additionally, the new tubing park will be laid out in a manner that allows for an installation of a summer tubing surface in the future, further enhancing our year round status.

With the recent addition of the extremely successful alpine coaster Spirit Mountain is widely recognized as a year round attraction center.

With more than 3.5 million visitors annually Duluth is a well-established, successful tourist destination and a solid draw for new attractions.

For a detailed operating budget and relevant financial support information please contact:

Renee Mattson
Executive Director
Spirit Mountain Recreation Area
9500 Spirit Mountain Place
Duluth, MN 55810

218-624-8501
renee@spiritmt.com